

Related Services	MSRP	DIR Customer Discount from MSRP [or Firm Fixed Price]
1-Man Installaton & Maintenance Crew, Hourly	\$203.10	12%
2-Man Installaton & Maintenance Crew, Hourly	\$323.87	12%
3-Man Installaton & Maintenance Crew, Hourly	\$416.34	12%
4-Man Installaton & Maintenance Crew, Hourly	\$511.40	12%
1-Man Installaton & Maintenance Crew, Daily (10 hours)	\$2,031.00	12%
2-Man Installaton & Maintenance Crew, Daily (10 hours)	\$3,238.66	12%
3-Man Installaton & Maintenance Crew, Daily (10 hours)	\$4,163.41	12%
4-Man Installaton & Maintenance Crew, Daily (10 hours)	\$5,114.00	12%
Training Services (Daily)	\$2,000.00	12%
Project Management (Hourly)	\$250.00	12%
Systems Engineering (Hourly)	\$250.00	12%
Radio Provisioning (Hourly)	\$175.00	12%
Acceptance Testing/System Commissioning, Hourly (2-man crew)	\$250.00	12%
FCC License Coordination Fee (70-90 GHz, Single Link)	\$300.00	12%
FCC License Coordination Fee (6-38 GHz, Single Link)	\$1,500.00	12%
Test Equipment Fee (Daily Rate)	\$50.00	12%
Truck Fee (Daily Rate)	\$175.00	12%
Report Generation	Current MSRP	12%
Site Survey (per site)	Current MSRP	12%
Spectrum Analysis (per site)	Current MSRP	12%
External Resource Lease - Backhoe	Current MSRP	12%
External Resource Lease - Crane	Current MSRP	12%
External Resource Lease - Bucket Truck	Current MSRP	12%
External Resource Lease - Towable Boom	Current MSRP	12%
External Resource Lease - SkyTrak	Current MSRP	12%
Maintenance Contract/SLA	Current MSRP	12%
General Technical Services, Hourly	Current MSRP	12%
Tower Construction Services, Hourly	Current MSRP	12%
Misc Installation Hardware	Current MSRP	5%
PLEASE NOTE: All prices quoted to Customers shall include the .75% administrative fee.		
NOTES:		
1) There will be a 4-hour minimum on all service calls.		
2) Mileage, per-diem, and lodging, where applicable, will be charged at state-approved rates.		